#### Farm Taxes

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#### THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL, AND ENVIRONMENTAL SCIENCES

## Session Objectives

- Provide a background on how to manage your farm records for ease in completing Schedule F tax returns.
- Discuss additional federal tax concerns.



an acceptable compromise since it was scheduled to increase to 55% in 2013 (with an exemption of

\$1,000,000).

**Ohio Estate Tax** 

Recommendation

Environmental, a

Economics

Department of



that is both current and easy to understand.

Tax issues are important for agricultural operations because income and self-employment taxes are a major cost and also because more and more USDA programs are being linked to a producer's federal income tax return.

private homes from extreme weather qualifies as a casualty loss due to the unexpected damage. The Internal Revenue Code has provisions that allow persons affected by such sudden events to apply beneficial tax rules to their circumstances if

Committee History

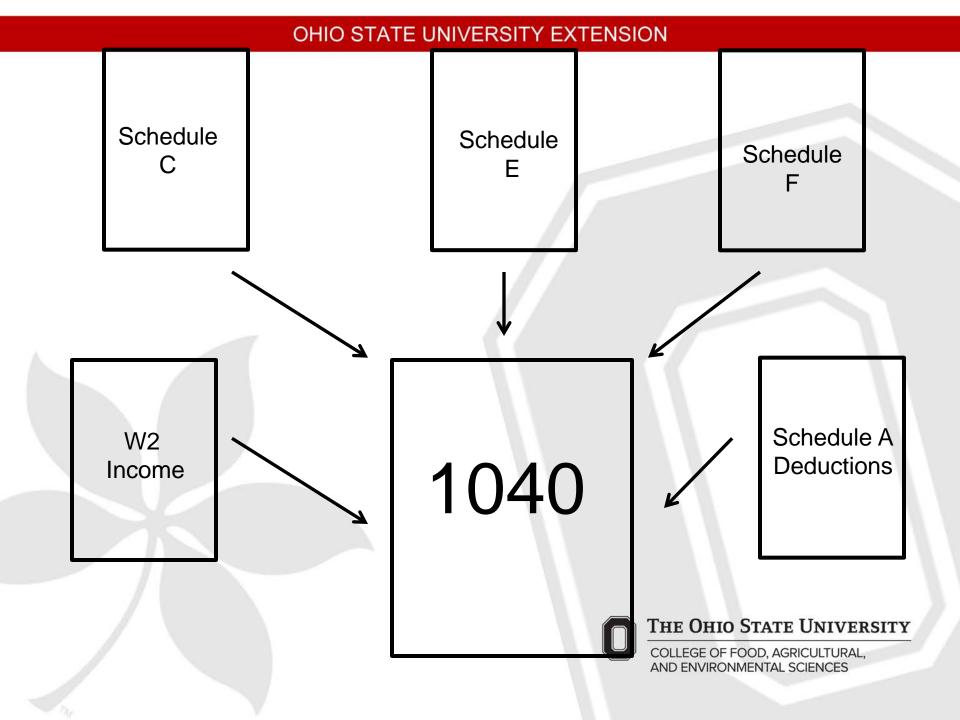
Related Links

Contributors

#### Circular 230 Disclosure

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- The information provided in this presentation is for educational purposes only. This presentation is designed to provide accurate and authoritative information concerning the subject matter covered, but it is communicated with the understanding that the publisher is not engaged in rendering legal, accounting, or other professional services. If legal advice or other expert assistance is required, the services of a competent professional person should be sought.





# It all begins with a good record keeping system

- Find a way to keep farm receipts, invoices, cancelled checks and documentation of expense transactions.
- These records should be kept until the period of limitation expires for a tax return. For assessment of tax you owe, this generally is 3 years from the date you filed the return.
- Use Excel, Quicken, Ohio Commercial Farm Account Book, shoe box or custom design your own.

# Design your system to keep income & expenses by the lines on the Schedule F



#### SCHEDULE F (Form 1040)

Department of the Treasury Internal Revenue Service (99)

#### **Profit or Loss From Farming**

➤ Attach to Form 1040, Form 1040NR, Form 1041, Form 1065, or Form 1065-B.

Information about Schedule F and its separate instructions is at www.irs.gov/schedulef.

OMB No. 1545-0074
2013
Attachment
Sequence No. 14

lame o	of proprietor							So	cial se c	urity I	numbe	r (SSN)	)
Prir	ncipal crop or activity		B Enter code from	Part IV	C A	Cash	nting method:	D	Employe	r ID n	umber (	EIN), (s	ee inst
Did	you "materially participate" in the op	eration o	of this business during 20	13? If "	No." see in			passiv	e losse	es	Yes		No
	you make any payments in 2013 that										Yes	3 🗆	No
	es," did you or will you file required										Yes		No
Part		hod.	omplete Parts I and	II (Accr	ual metho	d. Co	mplete Parts	II and	d III, ar	nd Pa	art I, li	ne 9.	)
1a	Sales of livestock and other resale												
b	Cost or other basis of livestock or	other ite	ms reported on line 1a		. 1b								
C	Subtract line 1b from line 1a								1c				
2	Sales of livestock, produce, grains	, and ot	her products you raised					. ]	2				
За	Cooperative distributions (Form(s)	1099-P	ATR) . 3a			3b	Taxable amou	int	3b				
4a	Agricultural program payments (se	e instructi	ons) . 4a			4b	Taxable amou	int	4b				
5a	Commodity Credit Corporation (Co	CC) loar	s reported under election	n	\$ J. V				5a				
b	CCC loans forfeited		5b			5c	Taxable amou	int	5c				
6	Crop insurance proceeds and fede	eral crop	disaster payments (see	instruc	tions)								
а	Amount received in 2013		6a			6b	Taxable amou	int	6b				
c	If election to defer to 2014 is attac	hed, che	eck here ►		6d Amou	int def	erred from 201:	2	6d				
7	Custom hire (machine work) incom	ne .							7				
8	Other income, including federal an	d state	gasoline or fuel tax cred	it or refu	ind (see in:	structio	ons)		8				
9	Gross income. Add amounts in t	he right	column (lines 1c, 2, 3b,	4b, 5a,	5c, 6b, 6d	7, and	d 8). If you use	the					
	accrual method, enter the amount	from Pa	rt III, line 50 (see instruc	tions) .				•	9				
Part	II Farm Expenses – Cash a	nd Acc	rual Method. Do not	include	e persona	l or liv	ving expenses	(see	instru	ction	18).		100
10	Car and truck expenses (see			23	Pension a	nd pro	ofit-sharing plan	ns	23				
	instructions). Also attach Form 4562	10		24	Rent or le	ase (se	ee instructions)	:					
11	Chemicals	11		а	Vehicles,	machi	nery, equipmen	t	24a				
12	Conservation expenses (see instructions)	12		b	Other (lan	d, anir	mals, etc.) .		24b				
13	Custom hire (machine work) .	13		25	Repairs a	nd mai	intenance .		25				
14	Depreciation and section 179			26	Seeds an			- 4	26				
	expense (see instructions) .	14		27			rehousing .		27				1
15	Employee benefit programs			28	Supplies				28				
	other than on line 23	15		29	Taxes .				29				
16	Feed	16		30	Utilities .				30				_
17	Fertilizers and lime	17		31	Veterinary	, breed	ding, and medici	ne	31				

#### Schedule F Income

- Sales of livestock & other resale items
- Sale of livestock, produce, grains and other products you raised
- Crop insurance proceeds
- Custom hire income
- Other farm income





#### Schedule F Expenses

- Car & truck expenses
- Chemicals
- Conservation Expenses
- Custom Hire
- Depreciation
- Employee Benefit programs
- Feed
- Fertilizers & Lime





## Schedule F Expenses

- Freight & Trucking
- Gasoline, Fuel & Oil
- Insurance
- Interest
- Hired Labor
- Pension
- Rents or Leases
- Repairs & Maintenance





## Schedule F Expenses

- Seeds & Plants
- Storage & Warehousing
- Supplies
- Taxes
- Utilities
- Vet, breeding & medicine
- Other Expenses





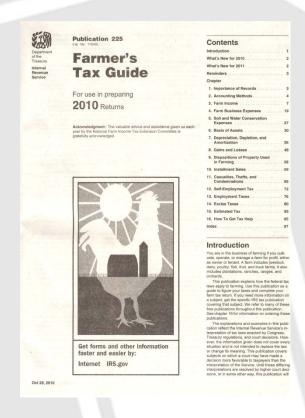
#### A Farm Classified by the I.R.S

- The Internal Revenue Service indicates you are in the business of farming if you cultivate, operate, or manage a farm for <u>profit</u> either as an owner or tenant. A farm includes stock, dairy, poultry, fish, and truck farms. It also includes plantations, nurseries, ranches, ranges and orchards.
- Complete Schedule F (Form 1040)



#### Schedule F

 Can deduct the current costs of operating your farm. Some deductions include: hired labor, fertilizer and lime, depreciation on farm property, accounting fees, farm fuels and oils, feed, custom hire, trucking, veterinary fees, farm magazines and farm related attorney fees





## Farming for Hobby or Profit?

- Why does it matter?
  - Expenses are deductible beyond income <u>if</u> you are operating for profit.
  - And are <u>not</u> deductible beyond income if you operating as a "hobby" or not-for-profit.
  - I.e., cannot report a loss.
- Ensuring that your operation qualifies as a "for profit" business according to the IRS will reduce your income tax burden.



#### Schedule F

- ➤ Note Form 1099 reporting question.
- ➤ Under reporting Misc. Income is a emphasis point for IRS.
- Required if you paid at least \$600 in rents, services, prizes, medical & health care payments, and other income payments.



#### SCHEDULE F (Form 1040)

Department of the Treasury Internal Revenue Service (99)

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Information about Schedule F and its separate instructions is at www.irs.gov/schedulef.

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Name o	of proprietor							Social se	curity n	number (S	SN)
A Prin	ncipal crop or activity	B E	nter code fro	m Part IV	G A	ecounti	ng method:	D Employ	er ID nu	ımber (EIN	l), (see inst
			<b>&gt;</b>			Cash	Accrual				-
Did	you "materially participate" in the op	eration of this b	usiness durin	g 2013? If	'No," see in:	struction	ns for limit on pas	sive loss	es	Yes	☐ No
Did	you make any payments in 2013 that	would require	you to file For	m(s) 1099 (	see instructi	ions)?			, [	Yes	☐ No
i If "	es," did you or will you file required I	Forms 1099?							. [	Yes	☐ No
Part	Farm Income - Cash Met	hod. Comple	ete Parts I a	nd II (Acc	rual metho	d. Con	nplete Parts II a	ind III, a	ind Pa	art I, line	9.)
1a	Sales of livestock and other resale	items (see inst	tructions) .		. 1a						
b	Cost or other basis of livestock or	other items rep	orted on line	1a	. 1b						
C	Subtract line 1b from line 1a							10			
2	Sales of livestock, produce, grains	, and other pro	ducts you rai	sed .				2			
3a	Cooperative distributions (Form(s)	1099-PATR)	. За			3b 1	Taxable amount	3b			
4a	Agricultural program payments (see	e instructions)	. 4a			4b 1	Taxable amount	4b			
5a	Commodity Credit Corporation (Co	CC) loans repo	rted under ele	ection				5a			
b	CCC loans forfeited		. 5b			5c '	Taxable amount	5c			
6	Crop insurance proceeds and fede	eral crop disast	er payments (	(see instruc	ctions)						
а	Amount received in 2013		. 6a			6b '	Taxable amount	6b			
c	If election to defer to 2014 is attac	hed, check her	e▶ □		6d Amou	nt defer	red from 2012	6d			
7	Custom hire (machine work) incom	ne						7			
8	Other income, including federal an	d state gasolin	e or fuel tax o	redit or ref	und (see ins	struction	ns)	8			
9	Gross income. Add amounts in the	he right column	(lines 1c, 2,	3b, 4b, 5a,	5c, 6b, 6d,	7, and	8). If you use the				
	accrual method, enter the amount	from Part III, lin	ne 50 (see ins	tructions)			>	9			
Part	Farm Expenses – Cash a	nd Accrual N	lethod. Do	not includ	le persona	l or livi	ng expenses (s	ee instr	uction	s).	100
10	Car and truck expenses (see			23	Pension a	nd profi	t-sharing plans	23			
	instructions). Also attach Form 4562	10		24	Rent or le	ase (see	instructions):				
11	Chemicals	11		a	Vehicles, i	machine	ery, equipment	24a			
12	Conservation expenses (see instructions)	12		b	Other (lan	d, anima	als, etc.)	24b			
13	Custom hire (machine work) .	13		25	Repairs ar	nd main	tenance	25			
14	Depreciation and section 179	2000		26	Seeds and	d plants		26			
	expense (see instructions) .	14		27	Storage a	nd ware	housing	27			
15	Employee benefit programs			28	Supplies			28			
	other than on line 23	15		29	Taxes .			29			
16	Feed	16		30	Utilities .			30	1		
17	Fertilizers and lime	17		31	Veterinary,	breedin	g, and medicine	31			
								-	_		$\rightarrow$

## 1099 Reporting Requirements

- > 1099s were designed to increase tax compliance.
- > The 1099 is a series of 17 different forms.
- ➤ Due to the recipient by January 31 of each year and the forms need to be sent to the IRS by February 28.
- ➤ If a business spends \$600 or more for <u>services</u> from an unincorporated business (s-corps, LLCs, sole proprietors, etc.) during a tax year, the total is reported on a 1099-MISC.



#### OHIO STATE UNIVERSITY EXTENSION

#### 1099-Misc

9595	VOID	CORRE	CTED		
PAYER'S name, street address, or foreign postal code, and teleph		ountry, ZIP	1 Rents	OMB No. 1545-0115	
			\$	2014	Miscellaneous
			2 Royalties		Income
			\$	Form 1099-MISC	
			3 Other income	4 Federal income tax withheld	Copy A
			\$	\$	For
PAYER'S federal identification num	ber RECIPIENT'S identification	n number	5 Fishing boat proceeds	6 Medical and health care payments	Internal Revenue Service Center
			\$	\$	File with Form 1096.
RECIPIENT'S name			7 Nonemployee compensation	8 Substitute payments in lieu of dividends or interest	For Privacy Act and Paperwork Reduction Act
Street address (including apt. no.)			\$	\$	Notice, see the
			9 Payer made direct sales of \$5,000 or more of consumer products to a buyer	10 Crop insurance proceeds	2014 General Instructions for
City or town, state or province, co	untry, and ZIP or foreign postal	code	(recipient) for resale ►	\$	Certain
			11	12	Information Returns.
Account number (see instructions	2	nd TIN not.	13 Excess golden parachute payments	14 Gross proceeds paid to an attorney	
15a Section 409A deferrals	15b Section 409A income		16 State tax withheld	17 State/Payer's state no.	18 State income
\$	\$		\$		\$

Form 1099-MISC Cat. No. 14425J Www.irs.gov/form1099misc Department of the Treasury - Internal Revenue Service

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## Typical 1099s which are issued

- ➤ 1099 G for government payments, unemployment, state/local tax refunds, & taxable grants.
- > 1099-MISC for miscellaneous income.
- > 1099-INT for interest income.
- > 1099-DIV- for dividends & distributions.
- > 1099-R for retirement distributions.



#### When is a 1099 Issued?

- Farm rental payments which are over \$600 to an individual (combined or individual).
- Crop Insurance proceeds over \$600 or royalties over \$10.
- Payments for services performed valued at \$600 or more. These could include someone painting the barn, hoof trimmers or certified crop consultants.
- ➤ If a contractor who is not a <u>dealer in supplies</u> performs a service and also provides the supplies required, the farmer must report the entire payment for supplies and services on the Form 1099 that is prepared for the contractor.



## 1099 Reporting Requirements

- What does not need reported:
  - Most payments made to a corporation.
  - ➤ Payments made to a government agency or tax-exempt organization.
  - > Payments for merchandise.
  - ➤ Payments made in connection with the trucking or hauling of livestock, grain or other farm produce.
  - > 1099 forms are not required for the purchase of feed, seed, fertilizer or equipment parts.



- ➤ Another fellow urban farmer has a small two row planter. So he plants your green beans and corn. He supplies the fertilizer and seed. The cost to do this \$625. Do you have to send him a 1099?
- ➤ A friend fixes your rotiller.
  With parts and labor it costs
  \$250. Do you have to send
  him a 1099?





➤ When doing silage bagging, they charge for the operation of renting the bagger and bagging the silage, and then they also charge for the bag they provide/sell. The farmer who paid the bill is arguing with the custom silage bagger over whether the cost of the bag goes on the 1099.



> Another fellow custom plants for the neighbor and also supplies the seed and planter fertilizer. They are arguing whether the value of the seed and fertilizer must go on the 1099. They planted something like 35 acres for \$15 per acre which is only \$525 and does not require a 1099. BUT, when you add the seed and fertilizer expense you're suddenly talking about a 1099 with around \$5000 reported on it.



>In another case the neighbor did some repairs on a tractor. The labor was less than \$600, but IF the parts are included it's way over \$600.





 What about the landowner who rents their hay ground for \$50/acre rent for first cutting and then the landowner gets ½ of the 2<sup>nd</sup> cutting. So if the farmer sells the hay for the landowner after he bales it, does his 1099 now include the rent of \$50/acre plus the value of the hay sold?





Form W-9
(Rev. August 2013)
Department of the Treasury

#### Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

N	ame (as shown on your income tax return)											
CA	Business name/disregarded entity name, if different from above											
is on pag	heck appropriate box for federal tax classification:  Individual/sole proprietor C Corporation S Corporation	1000000	Exemptions (see instructions):									
See Specific Instructions on page	Limited liability company. Enter the tax classification (C=C corporation, S	Exe	Exempt payee code (if any)  Exemption from FATCA reporting code (if any)									
L L	Other (see instructions) ►  Address (number, street, and apt. or suite no.)  Requester's na				ddress (or	ntional						
Deci.	dures transport, success and apre so suite tro.)		rioquester s rie	anc and a	adiona fol	Juornay						
S eeg	ity, state, and ZIP code											
Li	List account number(s) here (optional)											
Part I	Taxpayer Identification Number (TIN)											
	ur TIN in the appropriate box. The TIN provided must match the name	ne given on the "Name"	line Socia	l security	number							
ntities, i		number, see How to get				] -[		Щ				
Note. If t	the account is in more than one name, see the chart on page 4 for g	uidelines on whose	Empi	oyer iden	tification	numbe	r	_				
iumber t	o enter.			-								
Part II	Certification											
Inder pe	enalties of perjury, I certify that:											
. The n	umber shown on this form is my correct taxpayer identification num	ber (or I am waiting for	a number to b	oe issued	i to me),	and						
Service	not subject to backup withholding because: (a) I am exempt from ba ce (IRS) that I am subject to backup withholding as a result of a failu nger subject to backup withholding, and											
B. I am a	u.S. citizen or other U.S. person (defined below), and											
. The FA	ATCA code(s) entered on this form (if any) indicating that I am exemp	pt from FATCA reporting	is correct.									
pecause nterest p generally nstructio	tion instructions. You must cross out item 2 above if you have bee you have failed to report all interest and dividends on your tax retur- oaid, acquisition or abandonment of secured property, cancellation or, payments other than interest and dividends, you are not required to not on page 3.	<ul> <li>n. For real estate transa of debt, contributions to</li> </ul>	ctions, item 2 an individual	does no	ot apply. ent arran	For mo	ortgag t (IRA)	e , and				
Sign Here	Signature of U.S. person ▶	Dat	te ►									
Gene	ral Instructions	withholding tax on foreig	ın partners' sha	are of effe	ctively cor	nected	incom	e, and				
	ferences are to the Internal Revenue Code unless otherwise noted.	4. Certify that FATCA			orm (if any	) indica	ting tha	t you ar				
	velopments. The IRS has created a page on IRS.gov for information	exempt from the FATCA Note. If you are a U.S. p			ves voll a	form of	her tha	n Form				

Future developments. The IRS has created a page on IRS.gov for information about Form W-9, at <a href="https://www.irs.gov/w9">w9</a>, information about any future developments affecting Form W-9 (such as legislation enacted after we release it) will be posted on that page.

#### Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, payments made to you in settlement of payment card and third party network transactions, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number
- 2. Certify that you are not subject to backup withholding, or

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- . An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- . An estate (other than a foreign estate), or
- . A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status

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## Reporting Requirements

➤ Payments shown on Form 1099-MISC are generally not subject to FICA. If the party receiving payment does not provide the farmer with a valid social security number, the farmer is required to withhold 28% of the payment in the form of "backup withholding" for income tax.



## Depreciation

- Develop machinery & equipment depreciation schedules to recapture their cost.
- <u>Example</u>: fruit trees, single purpose ag structures & greenhouses are depreciated over 10 years. Farm machinery & equipment over 7 years (MACRS).
- Can use Section 179 as a form of accelerated depreciation. 2015 limit is \$25,000 (unless Congress increases back to 2014 limit of \$500,000).

# Special Bonus Depreciation (AFYD)

- Was set to be eliminated in 2013 with a 50% limit in 2012.
- Fiscal cliff legislation extended the 50% depreciation through the end of 2013.
- Eliminated in 2014 but brought back in December for 2014 (only)
- New Equipment.



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## Section 179-Equipment Expensing

- Farmers have been aggressive in using AFYD and I.R.C. § 179 to purchase equipment.
- ➤I.R.C. § 179 deduction was \$500,000 in 2013 and dropped to \$25,000 for 2014 with \$200,000 phase-out. Late year legislation returned to \$500,000 with \$2 million phase-out for 2014. Back to \$25,000 in 2015.



## Farm or nonfarm business income?

- Farming: Significant involvement in growing, raising, harvesting agricultural product
- Excludes most processing of crops





#### SCHEDULE C (Form 1040)

#### Profit or Loss From Business (Sole Proprietorship)

Department of the Treasury Internal Revenue Service (99)

► For information on Schedule C and its instructions, go to www.irs.gov/schedulec. ► Attach to Form 1040, 1040NR, or 1041; partnerships generally must file Form 1065.

WID NO. 1343-0074	
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2013	
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ocquerice ivo.	

4	Principal business or profession	B Enter code from instructions  ▶	<b>▶</b>					
:	Business name. If no separate	D Employer ID number (EIN), (see	e instr.)					
	Business address (including s							
	City, town or post office, state	, and ZIP code						
	Accounting method: (1)							
			s business during 2013? If "No," see instr		N			
			check here					
		•	ire you to file Form(s) 1099? (see instruction	A10)				
Dowl	If "Yes," did you or will you file	required Forms 1099?	<u> </u>	Yes	N			
	Income				_			
1	Form W-2 and the "Statutory		d check the box if this income was report form was checked		L			
2	Returns and allowances			2	+			
3	Subtract line 2 from line 1 .			3	+			
4	Cost of goods sold (from line			4	+			
5					+			
6		· · · · · · · · · · · · · · · · · · ·	fuel tax credit or refund (see instructions)		+			
7 Port	Gross income. Add lines 5 a		ronge for business use of your b	me only on line 30	_			
	Expenses	8	tpenses for business use of your he 18 Office expense (see in		1			
8	Advertising	0	18 Office expense (see in 19 Pension and profit-sha		+			
9	Car and truck expenses (see instructions)	9	20 Rent or lease (see inst		+			
10	Commissions and fees .	10	a Vehicles, machinery, ar	The state of the s				
11	Contract labor (see instructions)	11	b Other business prope		+			
12	Depletion	12	21 Repairs and maintena		+			
13	Depreciation and section 179	12	22 Supplies (not included		+			
	expense deduction (not		23 Taxes and licenses .		$^{+}$			
	included in Part III) (see instructions).	13	24 Travel, meals, and ent	The second secon	$\top$			
14	Employee benefit programs		a Travel					
	(other than on line 19).	14	b Deductible meals and					
15	Insurance (other than health)	15	entertainment (see ins	tructions) . 24b				
16	Interest:		25 Utilities	25				
а	Mortgage (paid to banks, etc.)	16a	26 Wages (less employm	ent credits) . 26	-			
b	Other	16b	27a Other expenses (from		$\perp$			
17	Legal and professional services	17	b Reserved for future of		$\vdash$			
28			home. Add lines 8 through 27a		-			
29					+			
30	Expenses for business use of unless using the simplified me Simplified method filers only	thod (see instructions).		Form 8829				
	and (b) the part of your home Method Worksheet in the instr	Simplified 30						
31	Net profit or (loss). Subtract	line 30 from line 29.						
			n 1040NR, line 13) and on Schedule SE, lin ates and trusts, enter on Form 1041, line 3.					
	• If a loss, you must go to lin	ne 32.		1				
32	If you have a loss, check the b	oox that describes your	investment in this activity (see instruction	s).				
		ou checked the box on I	1040, line 12, (or Form 1040NR, line 13) ine 1, see the line 31 instructions). Estates	00- 011:				

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## Processing of commodities

- Farming includes "handling, shearing, packing, grading, storing on a farm any agricultural or horticulture commodity in its unmanufactured state."
- Farm owner or operator must produce > 50% of the commodity.
- End point is considered when commodity is prepared for its initial sale.
- Sole proprietor's further activities reported on Schedule C.
- Example: Crushing grapes marketing juice or making not farming activities.





Figure 16.4 On-farm Processing Activities That Qualify as Farming

Commodity	Operation	Authority
Fresh fruits and vegetables	Washing, grading, packing, and cooling	Treas. Reg. §§ 1.263A-4(a)(4)(II) and 1.448-1T(d)(2)
Fresh fruits and vegetables	Storing on a farm of any agricultural or horticultural commodity in its unmanufactured state	I.R.C. § 6420(c)(3)(B) and Treas. Reg. § 48.6420-4(e)(1)
U-pick fruits and vegetables	Harvest performed by customer as part of purchase "No charge for consumption during harvest"	
Cotton	Ginning and baling	Treas. Reg. § 48.6420-4(d)
Grains (corn, wheat, rice, etc.)	Drying and storage	Treas. Reg. § 48.6420-4(d)
Honey	Processing honey for sale	
Maple sap	Harvest of maple sap is farming Processing sap into maple syrup or sugar is not farming	Treas. Reg. § 48.6420-4(e)(2)
Mint oil	Extraction of oil from plant	On-site distilling is normal part of mint harvest
Oleoresin	Harvesting of oleoresin from a living tree is farming Processing of oleoresin into gum spirits of turpentine or gum resin is not farming	Treas. Reg. § 48.6420-4(e)(2)
Tobacco	Drying and stripping—form varies by type of tobacco	Treas. Reg. § 48.6420-4(d)
Wool	Shearing	I.R.C. §§ 464(e)(1) and 6420(c)(3)

### Sales at Farmers Markets

- Report sales of produce on Schedule F; report sales of processed items on Schedule C
- Vendor may supplement own produce with items purchased from another farmer.
- Value of swapped items treated as sale and purchase for resale; net effect is a wash.
- For produce donated to charities the deduction is limited to basis in donated crops; basis in raised crops is usually zero.



### Schedule F Basics

- Bartering is income which should be reported.
- Cost of purchasing or raising produce or livestock consumed by you or family is not deductible.
- See Qualified Farmer (2/3 test) definition in Chapter 15. Deals with paying estimated tax. If you are a qualified farmer you do not need to pay estimated taxes. However, if you do not pay estimated taxes then you need to file and pay taxes by March 1.



## Other Annual Adjustments

- > Annual Exclusion for gifts remains at \$14,000 per person.
- > Standard mileage rate deduction was \$0.56 per mile in 2014 and \$0.575 in 2015.



### **Business Tax Deductions**

- Start-up- can deduct business start up fees (\$5,000).
- Home office-can deduct home office if you are using for the business. Includes direct, indirect and depreciation costs. Understand the ramifications of selling your home and the tax consequences such as depreciation recapture that result from using this deduction.
- Business Travel- can deduct business travel.
- Business Use of Vehicle-standard mileage or actual expense method.



## Deductible Travel Expenses

- Travel by airplane, train, bus, or car between your home and your business destination.
- Using your car while at your business destination.
- Fares for taxis or other types of transportation between the airport or train station and your hotel.
- Meals and lodging.
- Tips you pay for services related to any of these expenses.
- Dry cleaning and laundry.
- Business calls while on your business trip.



## Self-Employment Tax

- Schedule F income is subject to Self Employment Tax
- Tax rates. SE Tax is 15.3% (6.2% employee portion and 6.2% employer portion + 2.9% Medicare) on
- Maximum net earnings. The maximum net selfemployment earnings subject to the social security part (12.4%) of the self-employment tax is \$113,700 for 2013. There is no maximum limit on earnings subject to the Medicare part (2.9%).
- Medicare surtax. Tax of 0.9% applies to the net income in excess of \$200,000 for singles and \$250,000 for couples filing jointly.





# Reminder on Estate Tax Changes





### Federal Estate & Gift Tax

- > The fiscal cliff was good for estate planning.
- > Sets permanent limit indexed for inflation.
- Limit in 2014 is \$5,340,000 and 2015 limit will be \$5,430,000.
- > Excess taxed at maximum of 40%.
- > Includes portability.to spouse.



### Other Federal Taxes

- Federal Income Tax Brackets
- Income Averaging for Farmers
- Schedule C (Not F)
- Capital Gains
- NIIT
- Medicare Surtax





### Income Tax Brackets





## Federal Income Tax Rates 2014 (Married Filing Jointly)

Income Level	Tax Rate
<\$18,150	10%
\$18,150 - \$73,800	15%
\$73,800 -\$148,850	25%
\$148,850 - \$226,850	28%
\$226,850 -\$405,100	33%
\$405,100 - \$457,600	35%
> \$457,600	39.6%

## Federal Income Tax Rates 2015 (Married Filing Jointly)

Income Level	Tax Rate
<\$18,450	10%
\$18,450 - \$74,900	15%
\$74,900 -\$151,200	25%
\$151,200 - \$230,450	28%
\$230,450 - \$411,500	33%
\$411,500 - \$464,850	35%
> \$464,850	39.6%

## Federal Income Tax Rates <u>2014</u> (Single)

Income Level	Tax Rate
<\$9,075	10%
\$9,075 - \$36,900	15%
\$36,900 -\$89,350	25%
\$89,350 - \$186,350	28%
\$186,350 -\$405,100	33%
\$405,100 - \$406,750	35%
> \$406,750	39.6%

## Federal Income Tax Rates <u>2015</u> (Single)

Income Level	Tax Rate
<\$9,225	10%
\$9,225 - \$37,450	15%
\$37,450 -\$90,750	25%
\$90,750 - \$189,300	28%
\$189,300 -\$411,500	33%
\$411,500 - \$413,200	35%
> \$413,200	39.6%

### Capital Gains

- Capital gains rates were adjusted in fiscal cliff legislation.
- 0% applies to capital gains income if a person is in the 10% and 15% tax brackets.
- 15% applies to capital gains income if a person is in the 25%, 28%, 33%, or 35% tax brackets.
- 20% applies to capital gain income if a person is in the 39.6% tax bracket.

### Net Investment Income Tax

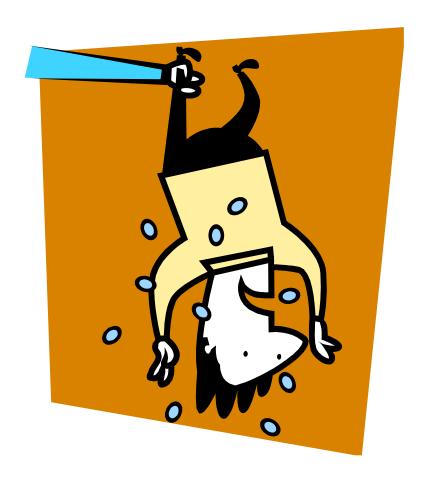
- A new 3.8% surtax began January 1, 2013 on investment income for \$ amount over \$200,000 (single) or \$250,000 (MFJ).
- 3.8% tax on smaller of net investment income or excess of adjusted gross income.
- Investment income includes: interest, dividends, capital gains, annuities, royalties, passive rental income.

#### Additional Medicare Surtax

- ➤ An additional 0.9% medicare tax was added in 2013, if over the threshold.
- Threshold amounts are \$200,000 (single) or \$250,000 (MFJ).
- ➤ No employer match required to the amount owed by the employee.

## Strategies for Year End Tax Management

Farmers hate paying taxes, so what can we do?



## Major Tax Planning Methods

- > Prepaid expenses
- > Deferred payment contracts
- >AFYD and I.R.C. § 179
- ➤ Postpone crop insurance
- ➤ Gain on weather-related sales

### Prepaid Expenses

- > Purchase inputs before close of year.
  - > Payment, not deposit
  - Business purpose
  - Income not materially distorted
- ➤ Deduction limited to 50% of other farm expenses, unless qualified taxpayer.

## Deferred Payment Contract

- Installment sale can defer income from crop or livestock sales until year payment is made
- Need to avoid constructive receipt

### Income Averaging

- Income averaging rules in IRC § 1301 is a very powerful tool for farmers.
- ➤ Allows farmers to take advantage of lower tax rates from 3 prior years.
- ➤ Does not reduce SE tax; Medicare Surtax, NIIT; or phase outs of personal exemptions & itemized deductions.

#### Using Income Averaging to Overcome New Taxes

Higher effective rate on high income

- 39.6% bracket for ordinary income
- 20% bracket for capital gain
- 3.8% net investment income tax
- 0.9% Medicare surtax
- Phase-out of personal exemptions deduction and itemized deductions

### **Questions?**



#### For More Information

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