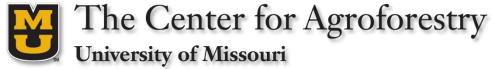


Chestnuts: Building a Perennial Specialty Crop Industry From Scratch

Great Plains Growers Conference January 11, 2014 St. Joseph, MO

Michael A Gold, MU Center for Agroforestry (UMCA) goldm@missouri.edu





AGROFORESTRY DEFINED

Mixtures of trees, crops and/or livestock to promote both <u>resource protection</u> as well as <u>economic production</u>



Recommended AF Textbook: Garrett, H.E. (ed). 2009. North American Agroforestry: An Integrated Science and Practice. 2nd Edition. American Society of Agronomy.

Five recognized agroforestry practices

Alley Cropping – Trees in rows with intercrops

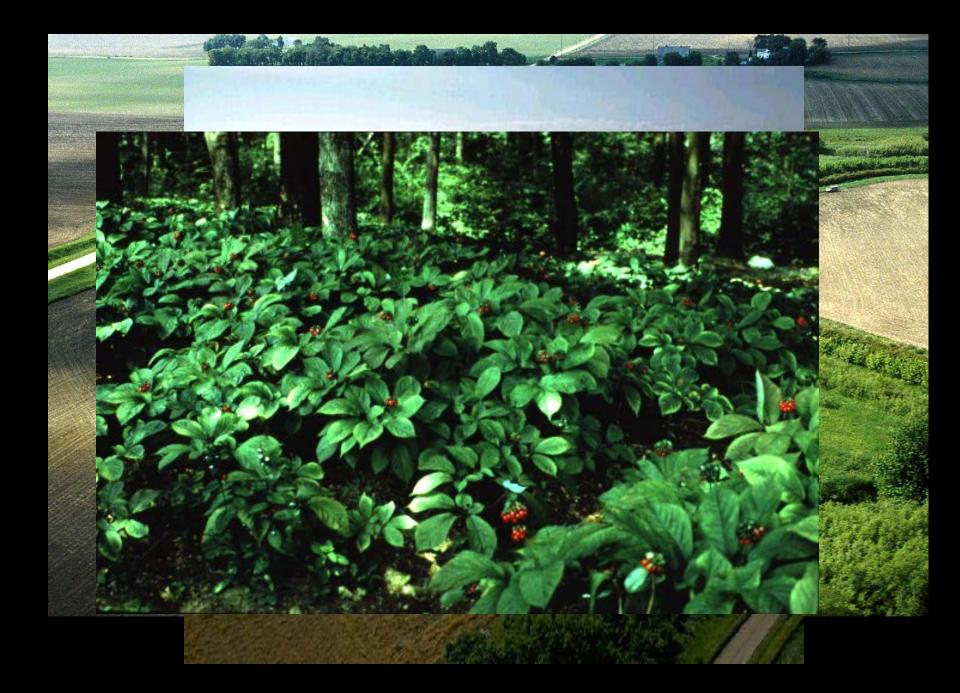
Silvopasture – Trees, forage and livestock

Riparian and Upland Forest Buffers – protect streams

Windbreaks – Widely spaced rows to protect crops

Forest Farming – Cultivating beneath forest canopy





Specialty Nut Crops: Issues of Concern

- ➤ Farmers planting emerging specialty nut crops (chestnut, black walnut, elderberry, pawpaw, etc.) in the Midwest in response to increasing market opportunity.
- ✓ Farmers taking substantial risks due to the lack of sound horticultural and market information.
- ✓ Farmers who purchase emerging specialty nut crop nursery stock may be planting inferior material.
- ✓ Detailed financial decision making information is lacking for most specialty crops.
- ✓ Lack supporting infrastructure.

Alley Cropping

Planting trees or shrubs in rows at wider spacings, creating alleyways within which agricultural, horticultural, or forage crops are cultivated.



- Diversify farm enterprise
- Reduce erosion
- Improve water quality
- Protect crops
- Enhance biodiversity, wildlife habitat
- Improve aesthetics

Nut Trees for Alley Cropping

















Chinese chestnut

Black walnut



Eastern Black Walnut

6 row corn planter, trees on 22.5 foot centers, 5 feet between trees in the row

Age 3



Age 5

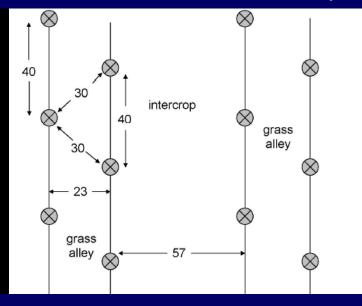
Age 9, 35 ft. tall and time to thin





Alley Cropping Design - Pecan Orchard

Double row planting plan for pecan orchards. Tree locations marked by circles.



Double row pecan. 2 years after tree establishment. **Soybean intercrop.**







Double row pecan. 4 years after tree establishment. **Spring oat intercrop**.

Chinese Chestnut – Pumpkin Alley Cropping Napton, MO









Chinese Chestnut – Winter Wheat Alley Cropping Napton, MO









The MU Center for Agroforestry's Chestnut Program

- Develop and test best chestnut cultivars and orchard production, management and harvest techniques
- 2. Ongoing market and consumer research
- Increase consumer awareness and demand
- 4. ***Support growth of *future chestnut farmers*
- 5. Future: Value-added product development <u>not</u> <u>yet in our research portfolio.</u> Needs to be.

Goal: Develop a thriving Missouri chestnut industry

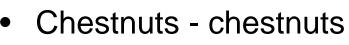
Chestnuts in the "Beech" Family

- Beech beechnuts
- > Fagus





- Oaks acorns
- Quercus



Castanea





- Horse Chestnut not related to true chestnuts
- > Aesculus (aka buckeye)
- > Not edible





Chestnut Topics to Review

- ➤ Why a Missouri Chestnut Industry?
- ➤ What we know about chestnut production
- ➤ Markets and consumers
- ➤ What's on tap for 2014?

Why a Missouri Chestnut Industry?

- Missouri has ~107,000 farms, 2nd in USA
- Average farm size ~270 acres
- Commodity grain, seed crops dominate
- Large scale animal agriculture operations
- As is the case almost everywhere, making a living from traditional commodity production is tough for the family farm.
- Economically viable farms are very large scale

Why a Missouri Chestnut Industry?

- Missouri has a small tree fruit industry and our growers face fierce competition and low prices.
- New profitable farm-based enterprises are needed to provide alternatives for the family farm.
- Enterprise <u>profitability</u> will allow future generations to remain on the farm; strengthen rural communities.

Why a Missouri Chestnut Industry?

- Research on the U.S. chestnut industry reveals that:
 - Demand outstrips supply for full-time U.S. chestnut producers

and

➤ Growers of <u>high quality chestnuts</u> - with market knowledge - receive high prices.

Chestnuts for Missouri?



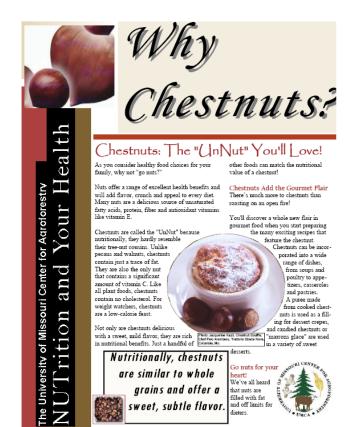
Chestnut: Building a New Specialty Crop Industry in Missouri

Can we grow them? Yes

Are the yields good? Yes

Are there markets? Yes

Are the prices good? Yes



Well then, what's the hold up?

The status of our knowledge This is a NEW crop for the Midwest

- ➤ There is a lot we do not know
 - ➤ There is a lot we do know
- >What we don't know (but we are getting there)
 - Which cultivars are best for which locations?
 - Current situation
 - ➤ Small acreage under test at HARC (<8 acres total)
 - ➤Plantings are young
 - >HARC cultivars still increasing in annual yield

The status of our knowledge

- ➤ What we <u>do</u> know
 - •Chinese chestnuts grow well in Mid-Missouri
 - ➤ Matching to proper sites is critical (wet feet deadly)
 - √Grafting success high (except 'Qing' and 'Eaton')
 - •Annual yields, selected trees, impressive (+100 lbs/tree)
 - •HARC has only ~6 acres of <u>young</u>, commercially producing chestnuts (65 different cultivars)
 - ➤ Yield in 2007 = 4,000 lbs (spring freeze, dry year)
 - \succ Yield in 2008 = 6,000 lbs (excellent moisture)
 - > Yield in 2009 = 10,000 lbs (excellent moisture)
 - ightharpoonupYield in 2013 = 14,000+ lbs (late summer drought)
 - •Irrigation (moisture) appears key to annual crop success

What we <u>do</u> know

- ➤ Wide selection of cultivars **not** widely available commercially (see Forrest Keeling Nursery)
- Currently recommend only 4 cultivars out of 65 under test
- ➤ Commercial production should based on growing tested chestnut cultivars
- Repeated harvests (daily) required to ensure crop quality
- Post harvest storage quality differences between cultivars

- ■What we do know
 - Successful growers exist, cannot meet demand
 - Consumers receptive when exposed to chestnuts
 - ➤ Preferences for "Buy Local" premium is for real!
 - Direct-to-market retail / wholesale prices are high
 - >Wholesale \$2.00-\$3.50/lb
 - >Retail 4.50-\$8.00/lb
 - ➤ Producing and marketing a quality product is essential for market growth

Chestnut Production

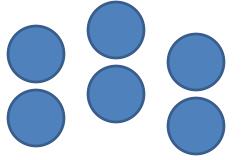
- What spacing and pruning method is best for Missouri growers?
- Standard central leader pruning 30' x 30' (48 trees/acre)

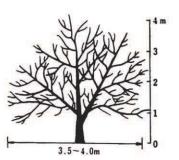


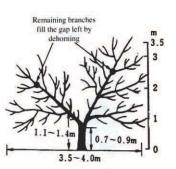
Herbicide strip

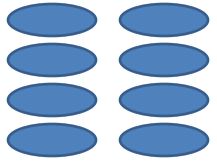
Drip irrigation











Chestnut Production Guide to Support Growers

- •'Qing'
- 'Sleeping Giant'
- •'Gideon'
- 'Peach' (for hobbyist)



AGROFORESTRY IN ACTION University of Missouri Center for Agroforestry Growing Chinese Chestnuts

in Missouri

by Ken Hunt, Michael Gold, William Reid & Michele Warmund

hinese chestnut is an emerging new tree crop for Missouri and the Midwest. The Chinese chestnut tree is a spreading, medium-sized tree with glossy dark leaves bearing large crops of nutritious nuts. Nuts are borne inside spiny burs that split open when nuts are ripe. Each bur contains one to three shiny, dark brown nuts. Nuts are microwaved or boiled to help remove the leathery shell and papery seed coat, revealing a creamy or golden-colored meat. Chestnuts are a healthy, low-fat food ingredient that can be incorporated into a wide range of dishes-from soups, to poultry stuffing, to pancakes, muffins and pastries (using chestnut flour). Historically, demand for chestnuts in the United States has been highest in ethnic markets (Italian and Asian) but as Americans search for novel and healthy food products, chestnuts are becoming more widely accepted. The University of Missouri Center for Agroforestry conducts one of the nation's most comprehensive programs for developing the Chinese chestnut into a profitable orchard crop. There are three field studies, a repository with 55 cultivars, a cultivar trial, and a nut production orchard at the Center's research farm in New Franklin, Mo. Market evaluation and consumer research toward chestnuts is also conducted by the Center.

Chestnut Species

Three species of chestnut provide the basis for world-wide chestnut production—Chinese chestnut (Castanea mollissima), European chestnut (C. sativa) and Japanese chestnut (C. crenata). Chinese chestnuts are a medium-sized (40 ft.) tree often multibranched and wide spreading. With both good cold hardiness (-20°F) and adequate tolerance to chestnut blight, Chinese chestnut is the best adapted chestnut for Missouri and surrounding states. The European chestnut is a larger tree (65 ft.), wide spreading and generally too blight susceptible to grow east of the Rockies and is not as cold hardy as the Chinese chestnut. Most chestnuts seen in grocery store chains are imported European chestnuts, primarily imported from Italy. The Japanese chestnut is a small to medium-sized tree (35 ft.) but lacks the blight tolerance and winter hardiness of the Chinese chestnut. European and Japanese chestnuts are grown ommercially in west coast states where chestnut blight is not as pervasive and the climate milder. Chestnut species hybridize freely, resulting in many selected hybrid cultivars. Several Japanese x European hybrid cultivars are under test at the University of Missouri Horticulture and Agroforestry Research Center in New Franklin, MO, but long-term observation will be needed to determine if any have enough blight tolerance and climatic hardiness to be recommended for planting in Missouri.

Three Castanea species are native to the U.S.,
American chestnut (C. dentata), Allegheny chinkapin
(C. pumila var. pumila), and Ozark chinkapin (C. pumila var. ozarkensis), but all three are very susceptible to chestnut blight attack. In fact, the devastation



Chinese chestnut is a medium sized tree with spreading habit and has attractive white catkins in late May and through June.

caused by chestnut blight (Cryphonectria parasitica) stem cankers has reduced American chestnut from a major timber species to a small understory tree. The Allegheny and Ozark chinkapins are multi-stem shrubs to small trees that produce small tasty nuts and make interesting but blight susceptible landscape trees that are also useful for wildlife.

http://www.centerforagroforestry.org/pubs/chestnut.pdf

Top Ranked Chestnut Cultivars 2006 - 2010

Nut weight (g), tree yield (lbs), selected cultivars

Cultivar	Year Grafted	Mean nut wt. (g) 06 / 07 / 08 / 09 / 10	Mean yield/tree (lbs) 2006 / 2007 / 2008 / 2009 / 2010					
Mossbarger	1996	18.8 / 17.0 / 15.3 / 12.1 / 15.2	22.7 / 15.2 / 39.5 / 92.6 / 46.4					
Kohr	1996	15.7 / 15.8 / 15.0 / 15.3 / 14.2	18.3 / 21.2 / 19.0 / 44.3 / 48.6					
Sleeping Giant ->	1996	15.0 / 16.4 / 15.5 / 14.6 13.6	15.0 / 18.7 / 33.5 / 58.0 / 48.1					
Auburn Homestead	1996	14.0 / 17.6 / 11.8 / 10.3 / 15.9	40.1 / 13.7 / 44.1 / 84.0 / 50.8					
Peach	1996	17.5 / 17.5 / 17.2 / 18.1 / 17.2	8.6/ 8.6 / 29.1 / 48.9 (10.2)					
Eaton	1998	17.0 / 15.4 / 13.4 / 13.1 / 12.0	11.7 / 7.1 / 18.3 / 36.6 / 34.6					
Qing	1999	19.5 / 12.5 / 12.0 / 11.6 / 17.8	32.0 82.7 / 82.7 / 100.3 / 88.0					
Gideon	1999	17.5 / 11.0 / 11.9 / 12.4 / 14.4	12.3 / 28.7 / 37.7 / 52.2 / 40.7					
Perry	1999	13.2 / 10.5 / 9.9 / 12.8 / 10.8	37.3 / 39.7 / 50.0 / 56.7 / 76.9					
To achieve 2,000 lbs per acre, annual yields must average ~40 lbs (18.1 kg) per tree								

Insects

- Scout for foliage eating insects (potato leaf hopper, yellow necked caterpillar, Japanese beetles).
- Potato leaf hopper creates cupped, deformed leaves, find leaf hopper feeding on underside of leaf (early June)
- > Sevin can be used as control. BT against caterpillars.
- Chestnut weevil. Controlled chemically with Sevin or organically (hot water bath).
- > Chestnut gall wasp (big problem, not yet in Missouri).







Chestnut Weevil

- Once weevil finds orchard build up quickly
- SANITATION: Pick up all nuts promptly to break insect cycle to delay/minimize insect buildup
- Next step: either spray Sevin in August and September -- OR -- use <u>organic method</u> hot water bath treatment







Disease

- Phytophthora root rot -when roots are water logged.
- Chinese chestnut is somewhat tolerant of root rot. Plant on well drained sites.



Growing Chestnuts - Fertilize

- > Split application of fertilizer.
- ➤ Fertilize at bud swell (~April 1st) and at end of flowering (~June 20th).
- Fertilize 50% each time.
- Ammonium nitrate or urea @ 100 lbs actual N /acre
- Apply 0.1 lb actual N per tree per year of age.
- Example, 3 year-old tree gets 0.3 lbs actual N per tree

Weed Control

- Spring, use Roundup once weeds begin to compete with tree growth for moisture.
- During growing season maintain a relatively weed free zone, use Roundup as needed.
- Late August, no further weed control is used to permit winter annuals (henbit, downy brome "cheat") to cover the soil for winter protection.

Harvest

- Harvest season early September to early October
- Different cultivars mature at different times.
- Pick up nuts at least every other day to preserve nut quality (daily is better).
- Size, wash / float, sanitize
- Promptly store nuts in a refrigerator (32° F or slightly above) in sealed plastic bags (one to two gallon bags work well) or mesh bags.

Harvest

- Hand harvest until crop size justifies need to purchase mechanical harvester.
- Seasonal labor is an issue!!!
 Mechanized harvester will be required.
- Pay "by the bucket" for hand harvest (~0.50 cents per pound).
- Use "nut wizard" about \$45 each.
- Pecan cleaner to separate nuts from trash. Air separation (blower).
- Run through "size sorter"





Commercial Harvest Options Coming to Missouri in 2014!



FACMA Harvesters from Italy Cost ~\$30,000 -\$150,000

Post Harvest

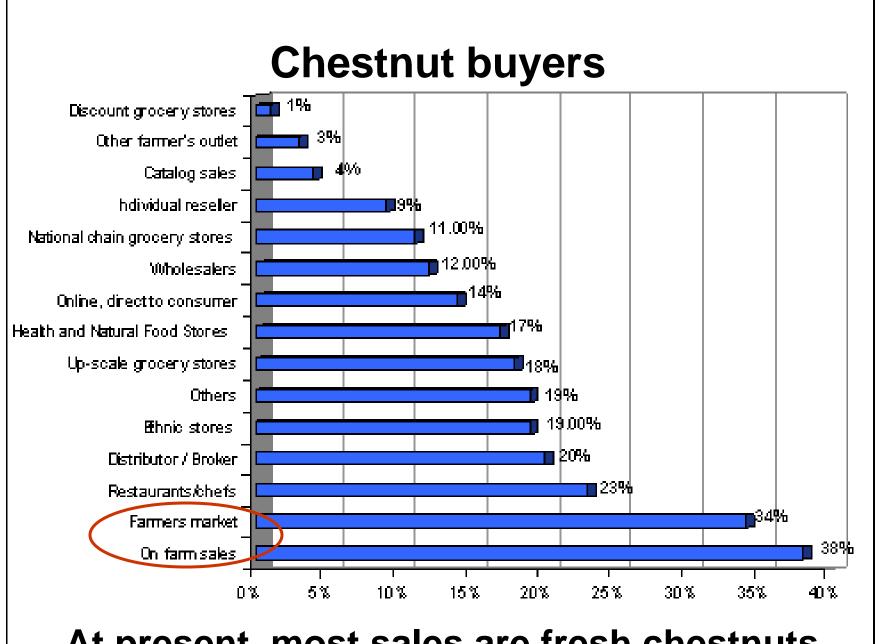
- ➤ Wash with Stor-Ox (H₂O₂) or dilute bleach wash (1%) to sanitize nuts.
- NOTE: bleach must be thoroughly rinsed off chestnuts prior to refrigeration and sale.
- When washing chestnuts, remove floaters.
- ➤ Store in refrigerated cooler ~32° F.
- Store in refrigerator in plastic or mesh bags.
- Chestnuts are the UnNut. 50% moisture. They will mold if left unrefrigerated for a week.

Chestnut Prices

- Full-time farming operations received better prices.
- Producers obtained higher prices if they:
 - grow chestnuts from cultivars
 - > grow organic (pesticide free) chestnuts
 - grow large sized chestnuts (over 1 1/8th inch)
 - sell under a brand name
 - sell locally/regionally ("buy local" price premium)
 - > sell direct to retail (but a ton of work)

Regional Chestnut Prices

- Clovers in Columbia, Missouri retailing locally grown chestnuts for \$5.25 per pound (wholesale price \$3.50 per pund)
- Chestnut Charlie sold direct to consumer at Missouri Chestnut Roast for \$4.50 to \$6.50 per pound depending on size
- Center for Agroforestry sells at Columbia Farmers Market for \$5.00 per pound.



At present, most sales are fresh chestnuts

Consumer Surveys 2003 - 2009 Results

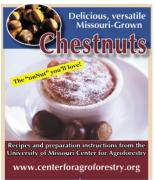
- Most participants <u>did not know</u> that chestnuts need to be refrigerated, are very low in fat and gluten free.
- ➤ The public and retail produce managers know little about chestnuts (must be kept refrigerated until eaten)
- Need to be educated about how to buy, store and prepare chestnuts
- > Need information on nutrition and health benefits
- "Locally grown" very important to consumers (more important than organic)

Educate The Consumer

- ➤ Missouri Chestnut Roast 2003-2010 to introduce chestnuts to the public
- ➤ Show consumers how to select, store and cook them
- Chef demonstrations
- ➤In store recipes













3/s ten venntle
3/s cup cocces
2 outs milk
3/c out p totem suger
2 outs milk
3/c out p totem suger
2 eggs
1 totes
1 tots amaretto or sherry
Pheheat oven to 200°C. Peel cheathuts
using small, sheep kriffe and sealing
inner sich. Pleas cheatruts in stellow

sugar and butter and cook slowly ow hot water for 10 minutes, stemp constantly, Add pured chestrulis an eggs and str well.

Butter a 1½ litre bowl and pour in misture. Place the bowl in a pan of

to 200°C. Peol chestruta straip varie and leaving ance chestruta in shellow in and balle 10 to 15 ratil sen idea and peels off coopled rusts in rough cloth

Market Outlets

> Festivals

√ Great River Road Chestnut

Roast – Forrest Keeling

Nursery

> Farmers Markets

>Retail sales: HyVee, Whole

Foods, Hen House, Schnucks)



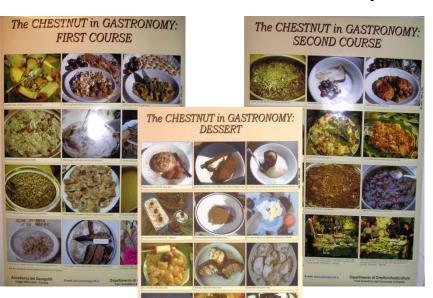






What do you do with chestnuts?

- ➤ Roast them fresh
- ➤ Dry and grind into chestnut flour: biscuits, lasagna
- ➤ Coat with chocolate or honey marrone glace
- ➤ Make into a sweet puree
- ➤ Make into soups, dumplings, breads
- ➤ Cook with: turkey, ham, rabbit, roast beef, wild boar
- > Ferment into beer, liquors





Future Market Growth

- Create value added products
 - ➤ Chestnut flour (gluten free) and associated product mixes
 - ➤ Baked goods
 - ➤ Chestnut puree
 - Chestnut honey
 - ➤ Peeled frozen
 - ➤ Chestnut beer, liquor
 - ➤ Chestnut (acorn) reared pork products









CHESTNUT







New - Coming in 2014

Growing Missouri's Chestnut Industry - Harvesting, Marketing and Financial Decision-Making

- (1) Mechanized harvest demonstration workshops;
- (2) "Time-and-motion" study to quantify the labor saving benefits of a commercial harvester;
- (3) Create, demonstrate and release a Chestnut Financial Decision Support Tool to help chestnut growers and other decision makers (e.g., cooperatives, agricultural lenders) make financially sound management and investment decisions; and
- (4) Provide advanced financial and market information to enable growers to profitably sell their chestnut crop

5. Create Chestnut Financial Decision Support Tool\$

Coming within the year...

X J	17) ▼ (21 ▼ =										Chest	nut CFDSTI v1 0 - I	Microsoft Excel		
File	Home Inse	ert Pag	ge Layout Formul	as Data	Review	View Add-Ins									
	从 Cut Copy ▼	Calibri	* 11 *	A A =	■	Wrap Text	G	General	۳			Normal	Bad	Good	1
Paste	Format Painter	B I	<u>n</u> - <u>- 7</u>	· A · = 1		Merge & Center	- 5	\$ - %	, .00 .00	Conditional Formatting *		Check Cell	Explanatory	Followed Hy	<u>. 1</u>
C	lipboard □		Font	G	Alig	ınment	īs .	Nun	nber 🗔					Styles	
	W32 -	- (a	f _x												
4	А		B C		E	F G	Н		J K		M	N	O P	Q	
1				Chestr	าut Fir	nancial Dec	isic	on S	upport	t Tool ·	- CFE	DST			
2						Ve	ersion	1.0							
3	Establishme	nt Decis	ions:						Harvestin	ng and Mar	keting (Decisions:			
4	Site Prep:		Herbicide or	nly (1 qt/ac.)					Har	rvest Method	: M	echanized (unspe	cified)		
5	Spacing (Ft):	:	30 x		30				Exp	ected Rate of	f Return:	5%	enter a percentage reti	urn for this investment	
7 8 9	Layout/Design	n:	Rectangular/Squa	are					Exped	cted Price/lb f	or nuts:	\$ 3.50			
10	Site Quality:		Good						Total	number of A	cres in Che	estnut:	10		
11 12 13	Planting Stock	k:	Seedlings (bare ro			elf Grafted (Field)							anagement, Harve on the following lin	•	
14 15	Fertilization:	:	Good early g	rowth (> 8")											
16 17	Tree Staking:	:	T-posts								UMCA	A Chestnut Guide			
18 19	Irrigation syste	em:	Drip Irr	rigation											
20															
21	Manage	ement D	Decisions:								1	Financial Resu	lts		
22	Thinning:		10%		Enter a :	% of trees removed (i.e. 50%,	33%)	В	ased on the inf				, this Chinese Chestover a 70 year perio	tnut Orchard will ha	ave
24	Fertilization:	:	Bearing tre	es (46% N)							ing man		over a 70 year perio		
25 26	Pruning:		Spring	prune					Initial Numbe	ce/lb for nuts		\$ 3.50	4227.0	484 on 10 acres	
27 28 29	Weed Control	l:	Herbicide (R	oundup TM)					PV of Revenu PV of Costs NPV/ac	/ac @ 5%		\$32,707.04 \$15,538.92 \$17,168.12	\$155,3	70.44 on 10 acres 89.19 on 10 acres 81.25 on 10 acres	
30	Pest Control:	:	Sevin 80W						Rate of Ret	urn (MIRR)		\$17,108.12 9% 5	\$1/1,0	51.25 OII 10 acres	
32	Disease Contro	ol:	None						AEV/ac			\$906.96			
34	Deer Control	:	Game Deter	rent Fencing											
40															
47			/							2					
14 4 1	Management Management	Input /	Cost Budgets / I	Financial Analysi	s / Input T	ables / Chemical costs	G	Growth n	nodels 🧷 💝 🖊						

Join the Chestnut Growers of America



Chestnut Growers of America

(formerly known as Western Chestnut Growers' Assn.) Your Resource for Chestnuts and the Chestnut Industry

HISTORY EVENTS GROWERS MEMBERSHIP CONTACT

NEWS AND EVENTS

CGA Annual Meeting and North American Chestnut Farm Workshop

Aug. 30 - Sept. 2, 2012 Jackson, MI

Fifth International Chestnut Symposium

Sept. 4-8, 2012 Shepherdstown, WV

National Chestnut Week

Sunday, Oct. 14-Saturday Oct. 20 2012

Look for chestnut festivals and other special events in

American Grown Chestnuts . . . ask for them in your store

You'll find them at the orchard or in your local supermarket from September through December. Ask your produce manager to make sure they were grown in the U.S.

You can also buy direct from many growers. Go to "GROWERS" and select "DIRECTORY" to find a grower in your area of the country.



Chestnut Growers of America

represents chestnut growers, researchers and others throughout the United States and Canada. The control the delices of high quality chestnuts to the marketplace and to your family's table.



The Chestnut Grower

A Perspective on Chestnut Handling and Peeling

interduction

In the factor is developing chemical markets beyond darsh, in added
dissection takes at the ability to shall or peol the chemical. As developed to the control of the ability of the chemical darsens greater convenience as two as apparently for state-shalled products, and done equated markets and utilization, even "horse restrict" includings extract to peol chemicals to all is clear along white construction systems that have a general as an approximate the product of the control of the control of the control of the state of the control of the control of the control of the control of the state of the control of the control of the control of the control of the other control of the control of

to objective of this study, which is get of a broader study to voling a charmer industry following a mades-derives appeared concent to one that is more industrial and productive-derive as to evolution charmer and peeter variables which impact pee

Materials and Methods

The effects vary by component of the line as to how the final product is impacted by varying operating conditions. Increasing the recidence time and overall hearing of the (rest, pg. 5)

www.chestnutgrowers.com

The Chestnut Grower

Published by Chestrut Growers of America (CGA)

Secondary Nut Production:

'n Angrot, producers Dale and Linda Black, Rockwood III i Angert, processes Lines and Lines Black, Rocksport, III ported secondary Bowering on several of their trees — an len testiony Bowering. This exits energy the tree expendi-sycothore additional sets of burs, beyond the first set deces from the primary developing not crop and

and subsequent not yield for the following year may be affected. In contrast, most other trees, like apples, peaches only or walness, normally flower only once per season.

The Blacks operate a 150-acus faun, located 7 railes from the Mississipps River on Blacon. Chestrant tees saids up 40 of these occur, with 2700 charact seedling platened as a combination of disease seedled or seedlings reliativated as a combination of disease seedled or seedlings reliativated in their greenforms. Institut any production began in 2001. The Blacks estatutate secondary florweining this appeared for 50 percent of their neces, with Danaston colcivium showing the

condition most frequently. Trees most affected are eight years old, with secondary Soviets opposing throughout the tree. Approximate sumber of burs in 20 to 27 per limb.

Evolution of U.S. Chestnut

U.S. Europe and Asia are presented supplies from the U.S. Europe and Asia are presented. Author: Ina Mhuela Germana, Marker Research Specialist, University of Wissouri Center for Agroforestry

Missiant Centre for Agreforary White Centre for the Centre for Cen

11.3 million in 2004, and 11.3 million in 2005 (see fig. 2, pg 5). The unit

Questions?

